

Curriculum Vitae for Jimmy Sølvsteen Nielsen

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| Personal data | Jimmy Sølvsteen Nielsen Dommervænget 32C, 2TH DK-4000 Roskilde Mobile phone: +45 4258-8828 email: jimmysnielsen@ginishi.dk Date of birth: 31-05-1968 | | |
| Education | <ul style="list-style-type: none">• Master Brewer, Scandinavian School of Brewing 08-1996 - 03-1998• MSc. Chem. Eng. Technical University of Denmark. Thesis (enzyme kinetics) at School of Biological Sciences, Victoria University of Wellington, New Zealand. 08-1993 - 01-1996• Royal Danish Reserve Officers School, Værløse 08-1991 - 02-1993• BSc. Chem. Eng. Engineering Academy of Denmark. Thesis (surface physics, catalysts) at Haldor Topsøe, Denmark. 08-1987 - 01-1991 | | |
| Jobs | <p>Ginishi ApS 08-2012 - Current Owner and Consultant</p> <ul style="list-style-type: none">• Consulting for the food, beverage and pharmaceutical industries <p>Alfa Laval Copenhagen Market Unit Brewery Sales And Technology Manager 08-2011 - 07-2012</p> <ul style="list-style-type: none">• Drive and develop business on the IsoMix portfolio• Process trouble shooting• Commissioning and test of installations• Developing sales and sizing tools for the different IsoMix applications• Sales meetings, quotation support and cost calculations• Project preparation and process design <p>Coca-Cola Nordic Services, Hellerup Commercialisation, Packaging and Supply Chain Manager (Denmark, Finland, Greenland and Iceland) 01-2011 - 08-2011</p> <ul style="list-style-type: none">• Manage a portfolio of projects to deliver the commercialisation of new products and packaging initiatives to company standards and targets aligned with the Business Unit Annual Business Plan. <p>Region Area Commercial Quality Manager (Denmark, Norway and Greenland) 08-2005 - 12-2010</p> <ul style="list-style-type: none">• Technical advice to franchise and company owned operations, (11 facilities in 3 countries).• Identify continuous quality improvement opportunities / issues and solving it together with the facilities.• Planning and conducting Test Productions and knowledge transfers on carbonated beverages, powdered products and milk products, including allergen handling.• Advising facilities how to comply with The Coca-Cola Company Management System and international standards (ISO-9001, 14001, 18001, 22000).• Conduct, participate and facilitate in audits of the manufacturing facilities.• Assisting Marketing and Sales with regards to technical issues on New Product Development. | | |

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- Validation of production facilities in connection with launching of new product families.
- Setting up data driven systems for Management KPI reporting and follow up.

Novo Nordisk DFP Penfill & Inspektion, Kalundborg

Production chemist, Production line 50 and 52

02-2004 - 08-2005

- Validating processes and equipment (sterile insulin filling).
- Maintaining GMP level.
- Batch release, handling deviations.
- Training and educating line operators.
- Various LEAN activities and improvement projects.

Novozymes Quality Management, Bagsværd

05-2001 - 01-2004

Project Manager

- Pre-projects and feasibility studies.
- Streamlining business processes. Coordinating line organisation efforts together with staff personnel.
- Quality cost project. Developed system for calculating Quality costs based on SAP Business Warehouse.
- Uniformity project. Solving major consumer complaint on product quality.

Key user, SAP Business Warehouse

- Support Quality Dept. in utilizing Business warehouse information, and analyzing data for decision making.
- Developed product recall database.

Intra-web administrator

- Developed and maintained web for Quality Dept.

Danbrew Ltd A/S, Turnkey Division, Copenhagen

04-1998 - 05-2001

Project Manager

- Na Da Brewery, Vietnam. Plant extension from 30,000 hl/yr to 60,000 hl/yr. Active focus on in-house resources raised Danbrew's Gross Profit from 16% to 34% of Contract value.

Assisting Site Manager

- Carlsberg Brewery Consolidation, Thailand. Coordinated approx. 15 sub-contractors on-site in testing, commissioning and handover of yeast drying and brew house expansion to 12 x 1150 hl/day.

Commissioning Engineer

- Dashen Brewery, Ethiopia. Responsible for test, commissioning and handover of the processing part (from raw materials intake to finished product) to end customer. Installation and test of brewery laboratory. Training of Customer's operators and managers. Start of yeast production for First Brew. Production planning until equipment was handed over to the customer.

Discipline Lead Engineer

- Dashen Brewery. Responsible for design of filtration lines, keg line and beer processing.
- Kamphaengphet Project, Thailand. Responsible for design of yeast centrifuge lines, yeast drying and filtration lines.

Danish Brewery Association

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| | Master Brewer Trainee. | 08-1996 - 03-1998 |
| | <ul style="list-style-type: none"> • Secondment at Danish Malting Group, Slotsmøllen Kolding, Faxe, Carlsberg, Albani, Pripps Stockholm; and theoretical training at the Scandinavian School of Brewing. | |
| | Værløse Airbase HQ | 08-1993 - 02-1994 |
| | Staff officer | |
| | <ul style="list-style-type: none"> • Special responsibility for (war time) logistical planning and (peace time) base security. Staff analysis and support to superiors at higher levels. • Responsible for administration and coordinated use of ground fields and firing ranges. | |
| | Training platoon/ SQN 662 Skrydstrup Airbase | 02-1993 - 08-1993 |
| | Platoon leader | |
| | <ul style="list-style-type: none"> • Responsible for training of new recruits and sergeants. Daily planning, tasking and follow up. Competence training and personnel evaluation. • Responsible for planning and logistics of major exercises and training/education activities. | |
| Courses/training | S7 Totally Integrated Automation. Programming 1, Siemens | 08-2012 |
| | Project Management 1, Alfa Laval E&S | 05-2012 |
| | PICASSO (packaging authorization) Coca-Cola CSE | 02-2011 |
| | Source Water Protection, Coca-Cola Nordic | 10-2010 |
| | Natural Mineral Water, Coca-Cola, Brussels | 03-2009 |
| | Microsoft office 2007, Coca-Cola Nordic | 06-2008 |
| | OHSAS 18001 Introduction, LRQA | 08-2007 |
| | Marketing for Business Managers, Coca-Cola Nordic | 12-2007 |
| | Internal QMS auditor course, LRQA | 11-2006 |
| | Influencing Skills, Sheppardmoscow | 07-2006 |
| | Revenue Growth Management, Coca-Cola | 02-2006 |
| | Writers course, Novo Nordisk | 11-2004 |
| | Pharmaceutical glass, Novo Nordisk | 10-2004 |
| | GMP compliance requirements for aseptic processing, Novo Nordisk | 10-2004 |
| | Batch record review and investigations, Novo Nordisk | 03-2004 |
| | SAP user's course, Novozymes | 05-2003 |
| | SAP Business Warehouse, Novozymes | 06-2002 |
| | Project management 1-4, DIEU | 02-2001 - 09-2002 |
| | Business-to-Business marketing, Novozymes | 08-2001 |
| | ASP programing, com.dk | 01-2001 |
| | Carlsberg Young Executive Programme, Carlsberg | 07-1999 |
| | Adult pedagogics, Royal Danish Airforce | 08-1991 - 01-1992 |
| EDB/IT | MS office suite user/super user level | |
| | SAP user level | |
| | SAP business Warehouse, super user level | |
| | Lotus Notes, Frontpage, LaTeX, Matlab, SAS-JMP, Maple, ASP programming, C++, LISP. | |
| Language | Native language Danish | |
| | Fluent in English | |
| | Understands and speaks Scandinavian (Swedish/Norwegian) | |
| | Japanese, intermediate level (VUF, Frederiksberg) | |

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German and French, tourist level (High School)

Countries As part of my jobs and education I have travelled to the following countries in the World

Scandinavia: Denmark, Finland, Greenland, Norway, Sweden.
Europe: Belgium, Czech Republic, England, Germany, Nederland,
Poland, Portugal, Romania, Spain, Switzerland.
Africa: Ethiopia, Kenya, Mozambique, South Africa, Tanzania.
Asia: Thailand, Vietnam.
North America: North Carolina.
Oceania: New Zealand.

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| Military career | Tactical Air Command, Wing Reserve | 04-2004 | - | 11-2007 |
| | Chief, Passive Defence Control, Værløse | 12-2001 | - | 04-2004 |
| | Second in Command, SQN 552C, Værløse | 06-1999 | - | 12-2001 |
| | Captain of the Reserve | 06-1999 | | |
| | Platoon Leader SQN 552B, Værløse Airbase | 02-1994 | - | 06-1999 |
| | Staff officer, Værløse Airbase HQ | 08-1993 | - | 02-1994 |
| | 1 st Lieutenant of the Reserve | 08-1993 | | |
| | Platoon Leader, SQN 662, Skrydstrup Airbase | 02-1993 | - | 08-1993 |
| Lieutenant of the Reserve | 02-1993 | | | |

Profile I am a dedicated person, working methodically towards my goals. I am used to working in relations with both superiors and subordinates. I have a strong analytical sense and like working with complex tasks. I work best when decision is followed by actions.

Publications 1994 Baker, W., Clark, A.G., Faulds, G., Nielsen, J., Multiple glutathione S-transferases in *Galleria melonella* and their detection with flourigenic substrates. *Insect Biochem. Mol. Biol.* 24, 301-307.

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| Extra curricular activities | Editor in Chief , Parish newsletter for Sct. Laurentii Church, Roskilde | 01-2012 | - | Current. |
| | Organiser , Activities in Sct. Laurentii Church, Roskilde; and member of the Tax Committee. | 03-2007 | - | Current. |
| | Board member Alternate , Grundejerforeningen. | 09-2009 | - | 09-2010 |
| | Board member Alternate , Veddelev Strands Vandværk (privately owned water works). | 05-2005 | - | 01-2007 |
| | Chairman , Sports gym at local community. | 01-1999 | - | 01-2003 |